



TNB FUEL SERVICES SDN. BHD.

(a wholly owned subsidiary of Tenaga Nasional Berhad)

PRE-QUALIFICATION OF COAL BLEND / COAL BRAND FOR TNB FUEL SERVICES SDN. BHD. MALAYSIA

TNBF NO. PQ 01/19

PRE-QUALIFICATION DOCUMENT

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*Submission and any further
information/clarification, please contact :*

*En. Amir Rizman
Pn. Nur Hidayah*

**TNB FUEL SERVICES SDN. BHD.
LEVEL 11, MENARA GLOMAC
GLOMAC DAMANSARA, JALAN DAMANSARA
60000 KUALA LUMPUR, MALAYSIA**

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TNB FUEL SERVICES SDN. BHD.

**PRE-QUALIFICATION OF COAL BLEND / COAL BRAND FOR
TNB FUEL SERVICES SDN. BHD.
MALAYSIA**

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DOCUMENTS TO BE SUBMITTED WITH SUBMISSION

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SECTION 1.0 - Instructions to Applicant

1.1 Objective The objective of this document is to prequalify the Coal Blend / Coal Brand for supply to TNB Fuel Services Sdn. Bhd. (“TNBF”). The document contains the information and instructions to the Applicant on the Pre-Qualification Exercise.

1.2 Invitation to Participate The following parties :

- i. coal mine owners,
- ii. coal producers,
- iii. marketing arm
- iv. traders, or
- v. agents / promoters

hereinafter called the “Applicant(s)”, are invited to participate in the Pre-Qualification Exercise. **Pre-Qualification Exercise is not a tender exercise. There shall be no award of contracts to this Pre-Qualification Exercise.**

1.2.1 Successful Prequalified Applicants The successful prequalified Applicants may be invited to participate in either of TNBF’s future spot and/or long term coal tenders for the Coal Blend / Coal Brand submitted in this Pre-Qualification Exercise.

All Applicants shall be notified in writing, upon evaluation of data submitted, whether they are prequalified (or otherwise) to supply to TNBF. The successful prequalified Applicants will have validity period of 3 years.

1.2.2 Coal Quality Data If the prequalified Applicants are successful in any of the TNBF’s coal tender exercises, they may be awarded contract(s) based on the Coal Quality Data submitted in the Pre-Qualification Exercise. The submitted Coal Quality Data by the Applicant during this Pre-Qualification Tender Exercise shall be valid for the duration of the awarded contract(s).

1.3 Background Information Tenaga Nasional Berhad (“TNB”) is a public listed utility doing business in the generation, transmission and distribution of electrical energy throughout Peninsular Malaysia. TNB Fuel Services Sdn. Bhd. (“TNBF”) is a wholly owned subsidiary of TNB. TNBF’s core business activity is to undertake supply and delivery of fuel including but not limited to coal for all TNB subsidiaries and other coal-fired Independent Power Producers (“IPPs”) in Malaysia that have entered Power Purchase Agreement (“PPA”) with TNB.

**1.4
Coal-Fired
IPPs**

The following are the coal-fired IPPs in Malaysia that have entered into Power Purchase Agreement (“PPA”) with TNB:

**1.4.1
Kapar Energy
Ventures Sdn.
Bhd.**

Kapar Energy Ventures is a coal-fired IPP situated in the district of Klang, Selangor. It is partly owned by TNB but operated as a full-fledged IPP. The IPP has a capacity of 1600MW of coal-fired generation capacity consisting of two units of 300MW each and two units of 500MW each. The IPP utilises **bituminous coals** only.

**Coal Receiving
Facility**

The IPP’s coal receiving facility is designed to unload vessels of up to **Panamax sizes**, where the site has access to deep water of 13.1 m draft during high tide. The facility is not suitable for barge discharging.

**1.4.2
TNB
Janamanjung
Sdn. Bhd.
(Manjung 1,2
and 3)**

TNB Janamanjung is a coal-fired IPP in the district of Manjung, Perak and a wholly owned subsidiary of TNB. The IPP has a total capacity of 2,100 MW, consisting of three coal-fired units of 700MW each. The IPP is capable of burning both **sub-bituminous coals and bituminous coals**.

**Coal Receiving
Facility**

The IPP’s coal receiving facility is designed to unload vessels of up to **Capesize**, where the site has access to deep water of 18 m draft. The facility is not suitable for barge discharging.

**1.4.3
Tanjung Bin
Power Sdn.
Bhd.**

Tanjung Bin Power is a coal-fired IPP situated near the southern tip of Peninsular Malaysia, in the district of Mukim Serkat, Pontian, Johor. The IPP has a capacity of 2,100 MW, consisting of three coal-fired Units of 700 MW each. The IPP is capable of burning **sub-bituminous and bituminous coal blend**.

**Coal Receiving
Facility**

The IPP’s coal receiving facility is designed to unload vessels of up to **Capesize**, where the site has access to deep water of 16.5 m draft. The facility is not suitable for barge discharging.

**1.4.4
Jimah Energy
Ventures Sdn.
Bhd.**

Jimah Energy Ventures is a coal-fired IPP situated in the state of Negeri Sembilan. The IPP has a total capacity of 1,400 MW, consisting of two coal-fired units of 700 MW each. The IPP is capable of burning **sub-bituminous and bituminous coal blend**.

**Coal Receiving
Facility**

The IPP’s coal receiving facility is designed to unload vessels of up to **Capesize**, where the site has access to deep water of 18 m draft. The facility is not suitable for barge discharging.

**1.4.5
TNB
Janamanjung
Sdn. Bhd.
(Manjung 4)** Manjung 4 is operated by TNB Janamanjung Sdn. Bhd. (TNBJ) is a coal-fired IPP in the district of Manjung, Perak and a wholly owned subsidiary of TNB. The IPP consists of a single coal-fired unit of 1,000MW. The IPP is capable of burning **sub-bituminous or bituminous coals**.

Coal Receiving Facility The IPP's coal receiving facility is designed to unload vessels of up to **Capesize**, where the site has access to deep water of 18 m draft. The facility is not suitable for barge discharging.

**1.4.6
Tanjung Bin
Energy Sdn.
Bhd.** Tanjung Bin Energy is a coal-fired IPP situated near the southern tip of Peninsular Malaysia, in the district of Mukim Serkat, Pontian, Johor. The IPP consists of a single coal-fired unit of 1,000 MW. The IPP is capable of burning **sub-bituminous or bituminous coal**.

Coal Receiving Facility The IPP's coal receiving facility is designed to unload vessels of up to **Capesize**, where the site has access to deep water of 16.5m draft. The facility is not suitable for barge discharging.

**1.4.7
TNB Manjung
Five Sdn. Bhd.** Manjung Five is operated by TNB Janamanjung Sdn. Bhd. ("TNBJ") is a coal-fired IPP in the district of Manjung, Perak and a wholly owned subsidiary of TNB. The IPP has a total capacity of 1,000 MW, consists of one coal-fired unit of 1,000 MW. The IPP is capable of burning **sub-bituminous coals or bituminous coal**. The plant is scheduled to be in commercial operation in 2017.

Coal Receiving Facility The IPP's coal receiving facility is designed to unload vessels of up to **Capesize**, where the site has access to deep water of 18 m draft. The facility is not suitable for barge discharging.

**1.4.8
Jimah East
Power Sdn.
Bhd.** Jimah East Power Plant is a coal-fired IPP situated in the state of Negeri Sembilan. The IPP has a total capacity of 2,000 MW, consisting of two coal-fired units of 1000 MW each. The IPP is capable of burning **sub-bituminous coal blend (low and medium calorific value) or straight burn coal**. The IPP is scheduled to be in commercial operation in 2019.

Coal Receiving Facility The IPP's coal receiving facility is designed to unload vessels of up to **Capesize**, where the site has access to deep water of 18 m draft. The facility is not suitable for barge discharging.

**1.5
Basis of
Supply** TNBF will purchase coal on a FOB INCOTERMS 2010 basis and will arrange all coal transportation to the coal-fired IPPs from the supplier's Loading Port. However, TNBF also reserves its right to purchase coal on CFR or DAP INCOTERMS 2010 basis subject to its requirements.

1.6 Coal Blend / Coal Brand	<p>The Applicant can propose only one Coal Blend / Coal Brand for each Pre-Qualification submission. Applicants may submit multiple Submissions, provided that all Submissions must use original documents purchased.</p>
1.7 Data Submission	<p>The Submission for this Pre-Qualification Exercise shall include all documents, information and data necessary to complete the requirements of the document in all respects. In particular, the Submission shall be accompanied by the following:</p> <p>-</p> <p style="padding-left: 40px;">i. Completed 'Submission Form' (Schedule A – F)</p> <p>Failure to submit all the necessary documents, information and data may render the submission to be incomplete and therefore may be rejected.</p>
1.8 Submission Validity	<p>The submission must be valid for at least 3 years from the submission date to enable the successful Applicants to participate in any of TNBF's coal tender exercise for that duration.</p>
1.9 Submission of Proposal	<p>The Submission must be submitted using the original documents with all the Schedules duly filled and signed.</p>
1.9.1 No Alteration	<p>No alteration is to be made in the Schedules therein except in the filling of the blanks. If such alteration is made and/or if the instructions in the Schedules are not fully complied with, the Submission may be rejected.</p>
1.9.2 Submission Deadline	<p>All Submissions shall be submitted in an envelope and the wording PQ NO. 01/19 CLOSING ON 28 JUNE 2019 shall be clearly indicated on the top left-hand corner of the envelope.</p> <p>Applicants shall submit 2 sets of Document Submission, 1 set shall be in the original Document purchased and another set in duplicate copy, both submitted in <u>ONE</u> envelope.</p>
1.9.3 Submission Venue	<p>The Submissions shall be submitted at the office of: -</p> <p style="padding-left: 40px;">MANAGING DIRECTOR TNB FUEL SERVICES SDN. BHD. LEVEL 11, MENARA GLOMAC GLOMAC DAMANSARA, JALAN DAMANSARA 60000 KUALA LUMPUR, MALAYSIA</p>

**1.9.4
Rejection of
Post-Deadline
Submission**

The Submission proposal received after the above closing date and time **shall be rejected**.

**1.9.5
Submission via
Courier or
Registered
Post Service**

The Applicant may submit their Submission proposals through registered post or courier services but TNBF will not accept proof of posting as proof of receipt. If Applicants wishes to submit its Submission proposal via courier or registered postal service, it shall be marked 'To Be Received By Addressee Only Before The Submission Closing Date' and shall ensure that such Submissions are delivered in sufficient time to reach the above address before the dedicated closing time. Delivery to the wrong address will not be an excuse for late delivery. All Applicants should, after mailing the Submission, inform TNBF by fax the date, which the said Submissions were mailed.

**1.9.6
Early
Submission**

Applicants are able to submit their submission proposals within 02 January 2018 to 28 June 2018 and it would be processed accordingly. Notwithstanding the above, all Applicants should take note that the closing date for the Submission is strictly enforced and is advised to be early at the venue for the Submission before closing time. TNBF is not responsible for any late submission due to whatever reasons.

**1.10
TNBF's
Rights**

TNBF is not obliged to inform any reason for the rejection of any Submission or whether the Applicant is successfully prequalified or otherwise. TNBF also reserves its right to alter / change or modify any of the contents in this document as and when required.

**1.11
Cost of
Submission**

TNBF shall not be responsible for, nor pay for, any expense or loss, which may be incurred by the Applicant in completing and submitting the Submission.

**1.12
Language of
Submission**

All correspondence in connection with this Submission and Agreement shall be in the English or Indonesian Language.

**1.13
Blacklisting
of Applicant**

Applicants that submitted false and misleading Submission Documents information maybe blacklisted from participating in any TNBF/TNB tenders nor being offered with any TNBF/TNB contracts.

Applicants, who are currently suspended or blacklisted or in the process of being blacklisted by TNBF/TNB, and still serving its penalty period, shall not be allowed and entertained to participate in this Pre-Qualification Exercise.

**1.14
Further
Information**

TNBF may require the Applicant to furnish other information or documents, which TNBF considers necessary in the evaluation and selection exercise.

Further information and clarification on the documents may be obtained on application in writing or telefax to:

MANAGING DIRECTOR
TNB FUEL SERVICES SDN. BHD.
LEVEL 11, MENARA GLOMAC
GLOMAC DAMANSARA, JALAN DAMANSARA
60000 KUALA LUMPUR, MALAYSIA

(Attention: Mr. Zainal Abidin Shah Mahamood)

[END OF SECTION 1.0]

SECTION 2.0 – General Specification and Requirement

2.1 General Requirement on Coal Supply	This section specifies the general requirement on the Coal Supply.
2.1.1 Entitlement of Submission	1 document is entitled for submission of only 1 Coal Blend / Coal Brand. The Coal Blend / Coal Brand name must be clearly stated in Schedule A .
2.1.2 Suitability at IPP(s)	The Coal Blend / Coal Brand offered must be suitable for use at the IPP(s), which have been designed to burn sub-bituminous and/or bituminous coal with quality range as specified in Annex 1.0.
2.1.3 Boiler Design Limit of Each IPP	The Coal Blend / Coal Brand offered shall be rejected if the coal quality specification falls outside any of the Coal Quality limits of each IPP as summarized in Item 2.1.4 and tables below:
2.1.4 IPP(s) Acceptance Base on Fouling and Slagging Index	<p>All coals submitted will be subjected to further evaluation to assess the coal suitability at the coal-fired IPPs especially on the fouling and slagging index.</p> <p>The categorization will not necessarily mean that the coal will not be successfully prequalified to any of the IPPs, however it will be set as a basis for the acceptance of the coal-fired IPPs during the tender evaluation.</p>

Table 1.0: Coal Quality Limits for Kapar Energy Ventures Sdn. Bhd.

No.	Specification	Basis	Unit		Limit Value	
					(GF2)	(GF3)
1	Gross Calorific Value	As Received	Kcal/kg	Min	5,800	
2	Total Moisture	As Received	%	Max	18.5	
3	Ash Contents	As Received	%	Max	18	
4	Total Sulfur	As Received	%	Max	1	
5	Volatile Matter	As Received	%	Min	24	
6	HGI	As Received	-	Min	45	40
7	AFT (IDT)	Reducing Atmosphere	°C	Min	1200	1240
8	Sizing	As Received	<3 mm	Max	30%	
			>50 mm	Max	5%	

Table 2.0: Coal Quality Limits for TNB Janamanjung Sdn. Bhd. (Manjung 1,2 and 3)

No.	Specification	Basis	Unit		Limit Value
1	Gross Calorific Value	As Received	Kcal/kg	Min	4800
2	Total Moisture	As Received	%	Max	30
3	Ash Contents	As Received	%	Max	15
4	Total Sulfur	As Received	%	Max	1.1
5	Volatile Matter	As Received	%	Min	22.5
6	HGI	As Received	-	Min	40
7	AFT (IDT)	Reducing Atmosphere	°C	Min	1000
8	Sizing	As Received	<3 mm	Max	30%
			>50 mm	Max	3%

Table 3.0: Coal Quality Limits for Tanjung Bin Power Sdn. Bhd.

No.	Specification	Basis	Unit		Limit Value	
					Bit	Sub-Bit
1	Gross Calorific Value	As Received	Kcal/kg	Min	5900	5000
2	Total Moisture	As Received	%	Max	18	26
3	Ash Contents	As Received	%	Max	15	5
4	Total Sulfur	As Received	%	Max	1	1
5	Fuel Ratio	As Received	-	Max	2.56	1.36
6	HGI	As Received	-	Min	37	40
7	Sizing	As Received	<2 mm	Max	40%	40%
			>50 mm	Max	5%	5%

Table 4.0: Coal Quality Limits for Jimah Energy Ventures Sdn. Bhd.

No.	Specification	Basis	Unit		Limit Value	
					Bit	Sub-Bit
1	Gross Calorific Value	As Received	Kcal/kg	Min	5800	4800
2	Total Moisture	As Received	%	Max	18	30
3	Ash Contents	As Received	%	Max	18	9
4	Total Sulfur	As Received	%	Max	1	1
5	Fuel Ratio	As Received	-	Max	2.6	1.5
6	HGI	As Received	-	Min	37	40
7	Sizing	As Received	<2 mm	Max	40%	40%
			>50 mm	Max	5%	5%

Note: Fuel Ratio = Fixed Carbon / Volatile Matter

Table 5.0: Coal Quality Limits for TNB Janamanjung Sdn. Bhd. (Manjung 4)

No.	Specification	Basis	Unit	Limit Value	
1	Gross Calorific Value	As Received	Kcal/kg	Min	4800
2	Total Moisture	As Received	%	Max	30
3	Ash Contents	As Received	%	Max	15
4	Total Sulfur	As Received	%	Max	1
5	Volatile Matter	As Received	-	Min	22
6	HGI	As Received	-	Min	40
7	AFT (IDT)	Reducing Atmosphere	°C	Min	1000
8	Sizing	As Received	<2 mm	Max	40%
			>50 mm	Max	5%

Table 6.0: Coal Quality Limits for Tanjung Bin Energy Sdn. Bhd.

No.	Specification	Basis	Unit	Limit Value	
1	Gross Calorific Value	As Received	Kcal/kg	Min	4800
2	Total Moisture	As Received	%	Max	30
3	Ash Contents	As Received	%	Max	15
4	Total Sulfur	As Received	%	Max	1
5	Volatile Matter	As Received	-	Min	22
6	HGI	As Received	-	Min	40
7	AFT (IDT)	Reducing Atmosphere	°C	Min	1000
8	Sizing	As Received	<2 mm	Max	40%
			>50 mm	Max	5%

Table 7.0: Coal Quality Limits for TNB Manjung Five Sdn. Bhd.

No.	Specification	Basis	Unit	Limit Value	
1	Gross Calorific Value	As Received	Kcal/kg	Min	4800
2	Total Moisture	As Received	%	Max	30
3	Ash Contents	As Received	%	Max	15
4	Total Sulfur	As Received	%	Max	1
5	Volatile Matter	As Received	-	Min	22
6	HGI	As Received	-	Min	40
7	AFT (IDT)	Reducing Atmosphere	°C	Min	1000
8	Sizing	As Received	<2 mm	Max	40%
			>50 mm	Max	10%

Table 8.0: Coal Quality Limits for Jimah East Power Sdn. Bhd.

No.	Specification	Basis	Unit	Limit Value (Straight Burn)		(Medium CV)	(Low CV)
1	Gross Calorific Value	As Received	Kcal/kg	Min	4375	4800	3950
2	Total Moisture	As Received	%	Max	38	30	45
3	Ash Contents	As Received	%	Max	25	25	9
4	Total Sulfur	As Received	%	Max	1.5	2	1
5	Volatile Matter	As Received	-	Min	22	22	22
6	HGI	As Received	-	Min	38	38	38
7	AFT (IDT)	Reducing Atmosphere	°C	Min	1000	1000	1000
8	Sizing	As Received	<3 mm	Max	40%	40%	40%
			>50 mm	Max	10%	10%	10%

**2.1.5
Adherence to
Coal Quality
Limits**

Coal Quality limits shall be strictly adhered to when submitting the coal specification in **Schedule A**.

**2.1.6
Furnishing the
Coal Quality
Data in Full**

The Applicant is encouraged to offer a Coal Blend / Coal Brand that meets the boiler design limits of as many coal-fired IPPs, if not all.

When completing **Schedule A**, Applicant's attention is drawn to the specific requirements that all coal quality data must be furnished in full, and that the column for "Typical", "Min" and "Max" value shall only contain one value for each property and shall **not** be entered as a range of values. **If a range of values is entered, the Submission shall be disqualified.**

**2.2
Qualification
of Applicant
and Required
Documents**

This section specifies the qualification for Applicant in participating in the Pre-Qualification Exercise. Applicants, who are Traders, please refer to Item 2.3. The Applicant shall submit all the documents required (**Schedule A – E**).

**2.2.1
Applicant's
Control Over
the Mine**

The Applicant shall provide an undertaking letter by Mine Owner or Coal Producer. The applicant may provide evidence of the control over the mine and its coal defining the relationship with the Applicant, agreements, contracts, details of company structure, ownership details, audited annual reports, company brochures and other information deemed relevant as specified in **Schedule E (a)**.

**2.2.2
Rights
Granted by
Authorities**

The Applicant may submit a letter on his company letterhead affirming that rights granted by the relevant Country Authority to produce, blend, trade, sell and export coal from mine(s) as specified in **Schedule E (b)**. TNBF may require Applicant to submit other documents/evidences to further demonstrate such exercise of control i.e. Copies of the relevant permits, licenses or leases based on the Government regulatory requirement i.e. Mining Permit, Blending Permit, Trading Permit and Export Permit.

*** For Indonesian Applicants, please provide the applicable relevant permits as follows:**

- 1. Mining Permit Details based on the Relevant Government Authority (Coal Contract of Works / *Perjanjian Karya Penguasaan Pertambangan Batubara / Izin Usaha Pertambangan Khusus*;**
 - 2. *Izin Usaha Pertambangan Operasi Produksi*;**
 - 3. Blending Permit Details based on Relevant Government Authority (*Izin Usaha Pertambangan Operasi Produksi Khusus untuk Pengolahan dan Pemurnian, Persetujuan Izin Blending, Persetujuan Pencampuran Batubara PT... Dengan PT ... and etc.*);**
-

-
4. **Export Permit (*Eksportir Terdaftar*) for the approved mine concession to export;**
 5. ***Sertifikat Clear and Clean; and etc.)***
-

**2.2.3
Preference of
Applicants**

TNBF's preference is Applicants who are Mine Owners or Mine Producers themselves.

* For Indonesian Applicants, preference is given to Coal Contract of Works/*Perjanjian Karya Pengusahaan Pertambangan Batubara / Izin Usaha Pertambangan Khusus* and Large to Medium Scale IUP Producers. Preference is given to Coal Producer / Mine Owner that are members with the Indonesian Coal Mining Association ("ICMA") / *Asosiasi Pertambangan Batubara Indonesia* ("APBI").

**2.2.4
Applicants
Nomination**

The mine that has been prequalified may be allowed to nominate the same or a different Applicant to represent the mine in TNBF's tenders. The prequalified specifications of the Coal Blend / Coal Brand from the prequalified mine has to be maintained.

**2.2.5
Experience
and Track
Record**

The Applicant may submit proof that the company has experience and track record in supplying coal to reputable Power Utilities in the region i.e. Japan, Taiwan and Korea. Please refer to **Schedule B Item 11**. The Applicant may submit copies of 3 latest shipment Bill of Ladings for vessel / barge, its 3 respective Certificate of Sampling and Analysis, its 3 respective Certificate of Origin (COO) for the Coal Blend / Coal Brand proposed and for Indonesian shipments, its respective *Laporan Surveyor Ekspor*. Please refer to **Schedule B Item 13**. For coal originating from Indonesia, where coal has been loaded by barges, please also attach the latest breakdown of the 3 shipments mentioned earlier. The Applicants may submit the relevant 7 to 9 barges documentation and coal sources for complete full load of each Mother Vessel shipments including *Laporan Hasil Verifikasi*. Please refer to **Schedule B Item 14**.

**2.2.6
Sufficient Coal
Reserves**

The Applicant may need to confirm that it has sufficient coal reserves to satisfy the obligations of the Submission and that it undertakes to deliver only coal from such mine(s). Please furnish the coal mine concession/geological survey on the coal resources, reserves, quality etc. based on International Standards report i.e. Joint Ore Reserves Committee Code (JORC Code), South African Code for the Reporting of Mineral Resources and Mineral Reserves (SAMREC), Standard National Indonesia (SNI) or equivalent.

**2.2.7
Clarification
Meetings**

TNBF may require relevant Applicants to attend the clarification meetings during the evaluation stage of this Pre-Qualification Exercise.

2.2.8 Due-Diligence TNBF may send a due-diligence team to carry out a due-diligence exercise on the Applicant's coal mine and supply chain.

2.3 Qualification of Applicant (Traders) This section specifies the requirement for Applicants (Traders) in participating in the Pre-Qualification Exercise.

2.3.1 Required Documents The Applicant (Traders) may submit all the documents required i.e. **Schedule A – E** together with additional information in **Schedule F**.

2.3.2 Track Records The Trader may submit in **Schedule F** the track records of at least 1 year of coal shipments listing the Vessel Name, Coal Blend / Coal Brand, Customer Name, Country, Quantity, Bill of Lading Date, copies of Bill of Ladings, copies of Certificate of Sampling and Analysis and the relevant *Laporan Hasil Verifikasi* and *Laporan Surveyor Ekspor* (for coal originating from Indonesia) in **Schedule F Item (1)**. The Trader name should be stated in the Bill of Ladings as Shipper.

2.3.3 Supply to Power Utilities The Trader may prove that it has supplied the offered Coal Blend / Coal Brand to reputable Power Utilities.

2.3.4 Back-to-back Supply Agreement The Trader must submit proof of a back-to-back Supply Agreement with Mine Owner/s or Coal Producer/s for the proposed Coal Blend / Coal Brand specified in **Schedule A**. This proof must be submitted in **Schedule F Item (4)**. The Mine Owner/s or Coal Producer/s must be an international reputable supplier with established track record in sea-borne trade with reputable utilities. The **Schedule C** of the submission shall be completed with the particulars of the Mine Owner/s or Coal Producer/s which produces the Coal Blend / Coal Brand as submitted in **Schedule A**.

* Indonesian Traders shall provide the respective :

1. **Blending Permit Details based on Relevant Government Authority (*Izin Usaha Pertambangan Operasi Produksi Khusus untuk Pengolahan dan Pemurnian, Persetujuan Izin Blending, Persetujuan Pencampuran Batubara PT... Dengan PT ...* and etc.)**
 2. **Trading Permit Details based on Relevant Government Authority (*Izin Usaha Pertambangan Operasi Produksi Khusus Pengangkutan dan Penjualan*) for the approved mine concession to trade.**
 3. **Export Permit (*Eksportir Terdaftar*) for the approved mine concession to export.**
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**2.4
General
Requirement
on Coal
Supply**

This section specifies the additional requirement of all the Applicants.

**2.4.1
Minimum
Production
and Projected
Production
Required**

Coals produced as per below may be considered:

- i. a minimum projected production of **1.5 Mtpa for 2020**
 - ii. a minimum production of **1.5 Mtpa for 2019,**
-

**2.4.2
List of
Customers**

The Applicant may provide a list of customers of the Coal Blend / Coal Brand for the last 3 years from the date of this Submission in **Schedule B Item 11**. All Applicants may demonstrate that they have experience in supplying to major power utilities in the Asia Pacific region i.e. Japan, Taiwan, and Korea.

**2.4.3
Source and
Proportion of
Blending**

For coal that does not originate from a single mine, Applicants shall indicate clearly the source, coal quality data and proportion of blending that makes up the offered Coal Blend / Coal Brand in **Schedule C Item 2**.

TNBF reserves the right to reject blended coal that it considers unsuitable for burning at the coal-fired IPPs.

**2.4.4
Coal
Washing**

The Applicant shall indicate clearly whether the Coal Blend / Coal Brand offered is **washed, unwashed or partly washed** in **Schedule C Item 4** and shall provide detailed description of the washing processes and equipment in **Schedule E (e)**.

**2.4.5
Copies of
Certificate of
Analysis and
Related
Information**

For current producing mines, Applicants may submit the following documents for the Coal Blend / Coal Brand offered:

- i. Copies of “as loaded” Certificate of Sampling and Analysis, from reputable international independent surveyors, carried out on approximately 3 latest previous shipments Handymax, Panamax or Capesize of the Coal Blend / Coal Brand offered in **Schedule B Item 13**.
 - ii. Applicants may submit upon official TNBF request any bench scale or pilot scale or full scale combustion test reports on the Coal Blend / Coal Brand offered to enable TNBF to fully evaluate the suitability of the offered coal.
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**2.4.6
Loading Port
Details**

The Applicant shall be required to fill up **Schedule D** on details of the loading port for the Coal Blend / Coal Brand submitted in **Schedule A**. If there are more than one loading port available please copy **Schedule D** and fill in the details of each port separately.

Information on the available inspection firms operating at the loading port shall also be furnished. Detailed information on the sampling and analysis facilities (automatic or manual) at loading port shall be included in **Schedule E (h)**. **For tender purposes, TNBF shall only consider Applicants that have loading of at least Panamax or Capesize vessels. TNBF tenders are based on only Panamax or Capesize vessels.**

**2.4.7
Export Record
Details**

The Applicant shall provide information on Coal Blend / Coal Brand offered as required in **Schedule E** to enable TNBF to establish the consistency of coal quality, long term reliability and experience of the Coal Producer or Owner in coal export.

- i. Export record of the proposed coal over the last one year giving such details as:
 - Names of buyers
 - Quantities supplied
 - ii. Independent Mine Due Diligence Report, if any, done by the request of Lenders or other coal buyers
-

**2.4.8
Independent
Expert**

TNBF shall review the documents as submitted and if deemed necessary and required, shall appoint an independent expert to conduct due diligence exercise on the mine and the complete supply chain from the mine to the loading port. The cost of the due diligence exercise by the independent expert appointed by TNBF shall be borne by the Applicant.

TNBF shall invoice Applicants for the services of the independent expert and the Applicants shall reimburse TNBF within 14 days from the invoice date. Failure to reimburse TNBF within the specified period shall result the Applicants to be revoked from the evaluation process and disqualified for any contracts by TNB/TNBF and its affiliates.

**2.5
Quality
Assurance
and Control**

This section specifies the obligation of Applicants in ensuring that the Coal Blend / Coal Brand as offered is as per the quality claimed in the **Schedule A**.

**2.5.1
Coal Sample**

The Applicant, at his own cost and expense, may be required to provide a sample of the offered Coal Blend / Coal Brand for testing by the coal-fired IPPs to confirm the acceptability of the offered Coal Blend / Coal Brand for use in the coal-fired IPPs.

**2.5.2
Technical
Support and
Specialist**

Successful prequalified Applicants, if awarded any contract(s), on his own cost and expense, may also be required to provide technical support and a specialist who will be available to assist the coal-fired IPPs on quality assurance and control matters for the Coal Blend / Coal Brand.

**2.5.3
Coal Handling
and
Combustion
Expert /
Specialist**

The successful prequalified Applicants, if awarded contract(s) in future tender exercises, on his own cost and expense, shall be required to deploy a coal handling expert/specialist and combustion expert/specialist who shall assist the coal-fired IPPs to jointly monitor, evaluate and report on the coal handling and combustion performance at the coal-fired IPPs. He shall advise the coal-fired IPPs on the inherent characteristics of the coal(s), that shall include but not limited to, such as tendency towards self-heating and spontaneous combustion, slumping, storage, abrasive index, ash fusion temperatures, ash resistivity and emission characteristics. He shall also advise the coal-fired IPPs on handling and storage of the coal(s), and related matters such as stacking, compacting and managing coal spontaneous combustion in the storage yard.

**2.5.4
Handling Coal
Rejects**

The successful prequalified Applicants, if awarded contract(s) in future tender exercises, may be required, to bear the costs and expenses incurred in handling of the coal and coal rejects. These shall include the costs and expenses to mitigate and manage spontaneous combustion, coal fires etc. during storage in the stockyard and disposal of such scrap products and wastes.

**2.6
Confidentiality**

The Applicant shall treat this document and everything within it as private and confidential. The Applicant shall not publish or release information or drawings relating to this document except with prior written consent of TNBF.

TNBF and the Applicant agree to comply at all times with provisions and obligations contained in all applicable laws and regulations in Malaysia, including but not limited to the Personal Data Protection Act 2018.

**2.7 Notification
of Successful
Pre-Qualified
Coal Supplier**

The successful pre-qualified Coal Supplier shall be notified officially by TNBF. This Document Submission shall not be treated as successful notification whatsoever, unless officially notified by TNBF.

**2.8
Submission
Evaluation**

Evaluation of Submissions shall be based on but not limited to the following:

- i. Compliance with boiler design specification
 - ii. Evaluation of the coal performance through desktop modelling and/or any other method of evaluating the coal performance in the boiler
 - iii. Compliance with Submission instructions and requirements as required in **Schedule A – F**.
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**2.9
Information,
Documents
and Schedules**

The Submission may be accompanied with the relevant documents, duly filled in and signed by the Applicant:

- i. Schedule A Coal Quality Data
 - ii. Schedule B Applicant's Details
 - iii. Schedule C Mine Profile
 - iv. Schedule D Loading Port Details
 - v. Schedule E Information on Source of Coal
 - vi. Schedule F Additional Information (for Traders Only)
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[END OF SECTION 2.0]