



**PRE-QUALIFICATION OF COAL BLEND / COAL BRAND FOR**  
**TNB FUEL SERVICES SDN. BHD.**  
**MALAYSIA**

**TNBF NO. PQ 01/16**

TNB Fuel Services Sdn. Bhd. (TNBF), a wholly owned subsidiary of Tenaga Nasional Berhad (TNB), is responsible for coal procurement and transportation to TNB and coal-fired IPPs in Peninsular Malaysia. TNBF invites interested coal producers / mine owners / traders / marketing arms or agents / promoters (herein called the “Applicants”), to prequalify their Coal Blends / Coal Brands for supply to TNBF.

**OBJECTIVE OF PRE-QUALIFICATION EXERCISE**

1. To ensure secure and reliable coal supply for Malaysia by establishing a panel of reliable prequalified supplier for each coal-fired IPPs that would be able to deliver qualified coal blends / coal brands over a long term period.
2. Prequalified applicants will be invited to participate in TNBF's selective coal tenders for the respective coal-fired IPPs and if successful, they would be awarded spot and / or long term contract(s) based on Coal Blend(s) / Coal Brand(s) submitted in the Pre-Qualification exercise.

**ELIGIBILITY**

1. The Coal Blends / Coal Brands must comply with the coal-fired IPP coal quality requirements i.e. Kapar Energy Ventures Sdn. Bhd., TNB Janamanjung Sdn. Bhd. (Manjung 1, 2 and 3), Tanjung Bin Power Sdn. Bhd., Jimah Energy Ventures Sdn. Bhd., TNB Janamanjung Sdn. Bhd. (Manjung 4), Tanjung Bin Energy Sdn. Bhd., TNB Manjung Five Sdn. Bhd., and Jimah East Power Sdn. Bhd. as specified in the Pre-Qualification document.
2. Applicants can propose only one Coal Blend / Coal Brand for each Pre-Qualification document. Applicants may submit multiple submissions, provided that all submissions must use original documents purchased.
3. Applicants must have the necessary track record and capabilities as specified in the Pre-Qualification document.
4. Specifically for Applicants proposing coal from Indonesia, the following points should be observed:
  - Indonesian coal suppliers registered with Indonesian Coal Mining Association (ICMA) are encouraged to participate.
  - Indonesian Coal Producers and Mine Owners mining permits (*Izin Usaha Pertambangan Operasi Produksi*) must have the relevant *Sertifikat Clear and Clean*.

- Indonesian coal producers, mine owners, and traders must have the export approval with the relevant *Eksportir Terdaftar (ET)*.
5. Samples of the Pre-Qualification document and the coal-fired IPPs coal quality requirements can be viewed at [www.tnbfuel.com](http://www.tnbfuel.com)
  6. Foreign and local Applicants could also purchase the documents via Telegraphic Transfer (TT), and have the document couriered to them. Courier and handling fees would be borne by the Applicants.
  7. Foreign coal producers, mine owners and traders are able to directly purchase TNBF's Pre-Qualification document and participate in TNBF's Pre-Qualification exercise. TNBF does not appoint any third parties or agents to manage TNBF's Pre-Qualification exercises.
  8. Applicants are able to submit their submission proposals all year round i.e. within 22 September 2016 to 21 September 2017 and it would be processed accordingly. The Pre-Qualification document is valid for 1 year duration which ends on 21 September 2017.

Applicants able to meet the above requirements are invited to purchase the Pre-Qualification document at the office of **Managing Director, TNB Fuel Services Sdn. Bhd.:**

**If before 1 October 2016**

**Level 4, Lobby 1, Crystal Plaza,  
Jalan 51A/223, 46100  
Petaling Jaya, Malaysia**

and

**On or after 1 October 2016**

**Level 10, Menara Glomac,  
Glomac Damasara, Jalan Damansara,  
60000 Kuala Lumpur, Malaysia**

From **22 September 2016 to 12 noon on 21 September 2017** only. Payment for the Pre-Qualification document should be made in Cash / Bank Draft / Online Banking / Telegraphic Transfer in favor of TNB Fuel Services Sdn. Bhd. during the following business hours:

Documents Sale Schedule	Monday to Thursday	0900 - 1200 hours 1400 - 1600 hours
	Friday	0900 - 1200 hours

The Pre-Qualification document fee is **RM 1,060.00 each (inclusive GST)**. Payments made are not refundable.

The signed original Pre-Qualification documents and a copy shall be submitted to the above address not later than **12 noon on 21 September 2017** in a sealed envelope and in accordance with the instructions in the Pre-Qualification document.